Brett W. Wendling

Google Scholar page

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FIELDS OF SPECIALIZATION

Health Economics, Industrial Organization, Antitrust, Public Finance

EDUCATION

Ph.D. Economics, University of Texas at Austin	May 2006
M.S. Economics, University of Texas at Austin	Dec 2002
B.S. Mathematical Economics, Wake Forest University	May 1997

EMPLOYMENT

Economist, Federal Trade Commission, Washington, DC	2006 – present

HONORS AND AWARDS

Francis Walker (Economist of the Year) Award	2018
Paul Rand Dixon Award	2014
Janet D. Steiger Award (Pay For Delay Team)	2014
Janet D. Steiger Award (St. Luke's Team)	2012
Hale Fellowship winner – UT-Austin Economics Department	2004
Magna Cum Laude, Wake Forest University	1997
Dean's List All Semesters at Wake Forest University	1993-1997

JOURNAL PUBLICATIONS

Koch, Thomas G., Brett W. Wendling, and Nathan E. Wilson. "The Effects of Physician and Hospital Integration on Medicare Beneficiaries' Health Outcomes." *Review of Economics and Statistics* (2020): 1-38. https://direct.mit.edu/rest/article/doi/10.1162/rest_a_00924/97679/The-Effects-of-Physician-and-Hospital-Integration

Koch, Thomas, Brett Wendling, and Nathan E. Wilson. "Physician market structure, patient outcomes, and spending: an examination of Medicare beneficiaries." *Health services research* 53, no. 5 (2018): 3549-3568. https://onlinelibrary.wiley.com/doi/abs/10.1111/1475-6773.12825

Olson, Luke M., and Brett W. Wendling. "Estimating the causal effect of entry on generic drug prices using Hatch–Waxman exclusivity." *Review of Industrial Organization* 53, no. 1 (2018): 139-172. https://link.springer.com/article/10.1007/s11151-018-9627-y

Koch, Thomas G., Brett W. Wendling, and Nathan E. Wilson. "How vertical integration affects the quantity and cost of care for Medicare beneficiaries." *Journal of health economics* 52 (2017): 19-32. https://www.sciencedirect.com/science/article/abs/pii/S0167629616305677

Tenn, Steven, and Brett W. Wendling. "Entry threats and pricing in the generic drug industry." *Review of Economics and Statistics* 96, no. 2 (2014): 214-228.

https://direct.mit.edu/rest/article/96/2/214/58130/Entry-Threats-and-Pricing-in-the-Generic-Drug

Wendling, Brett W., and Nathan E. Wilson. "The Importance of Substitution in Assessing Health Care Provider Mergers." *The Antitrust Bulletin* 59, no. 3 (2014): 515-525.
https://journals.sagepub.com/doi/abs/10.1177/0003603X1405900305

Carlson, Julie A., Leemore S. Dafny, Beth A. Freeborn, Pauline M. Ippolito, and Brett W. Wendling. "Economics at the FTC: Physician acquisitions, standard essential patents, and accuracy of credit reporting." Review of Industrial Organization 43, no. 4 (2013): 303-326.
https://link.springer.com/content/pdf/10.1007/s11151-013-9411-y.pdf

Hosken, Daniel and Brett W. Wendling. 2013. Informing the uninformed: How drug advertising affects check-up visits. *International Journal of Industrial Organization* 31(2): 181-194.
http://www.sciencedirect.com/science/article/pii/S0167718710001396

Howard A. Shelanski, Joseph Farrell, Daniel Hanner, Christopher J. Metcalf, Mary W. Sullivan and Brett W. Wendling. 2012. Economics at the FTC: Drug and PBM mergers and drip pricing. *Review of Industrial Organization* 41(4): 303-319.
http://link.springer.com/article/10.1007%2Fs11151-012-9360-x

Joseph Farrell, David Balan, Keith Brand, and Brett Wendling. 2011. Economics at the FTC: Hospital mergers, authorized generic drugs, and consumer credit markets. *Review of Industrial Organization*, 39(4): 271-296.
http://link.springer.com/article/10.1007%2Fs11151-011-9320-x

Tenn, Steven, Doug Herman, and Brett W. Wendling, 2010. The role of education in the production of health: An analysis of smoking behavior. *Journal of Health Economics* 29(3): 404-417.
http://www.sciencedirect.com/science/article/pii/S0167629610000421

Farrelly, Matthew C., Jeremy W. Bray, Gary A. Zarkin, and Brett W. Wendling, 2001. The joint demand for marijuana and tobacco. *Journal of Health Economics* 20(1): 51-68.
http://www.sciencedirect.com/science/article/pii/S0167629600000679

Hoerger, Thomas J., Kristen R. Eleazer, Richard C. Lindrooth, Brett Wendling, and Suzanne L. West. 1999. Health care use in women age 45 and older. *Journal of Women's Health and Gender Based Medicine* 8(8): 1077-1089.
http://online.liebertpub.com/doi/abs/10.1089/jwh.1.1999.8.1077

GOVERNMENT REPORTS AND OTHER PUBLICATIONS

"Investigating a Merger in the Pharmacy Benefit Management Industry: The Express Scripts Acquisition of Medco (2012)," (with Christopher J. Metcalf, David R. Schmidt, and Brett W. Wendling), The Antitrust Revolution, 7th edition, 2018.

Federal Trade Commission Report. 2011. Authorized generic drugs: Short term effects and long-term impact. Washington, D.C. Government Printing Office.
http://www.ftc.gov/os/2011/08/2011genericdrugreport.pdf

Federal Trade Commission Report. 2009. Authorized Generics: An Interim Report. Washington, D. C. Government Printing Office.
http://www.ftc.gov/os/2009/06/P062105authorizedgenericsreport.pdf

WORKING PAPERS

Chen, Viola, Dan Hanner, Brett W. Wendling. 2021. Distributor merger effects: The case of alcohol distribution.

Koch, Thomas, Brett W. Wendling, and Nathan Wilson. 2021. The Effect of Physician Group Mergers on the Health Outcomes of Medicare Beneficiaries.

Dickson, Lisa M., Olson, Luke M., and Brett W. Wendling. 2018. A comparison of children's medical care expenditures among immigrant and native Medicaid enrollees.

PRESENTATIONS

Association for Public Policy Analysis and Management, 2019

University of North Carolina - Greensboro, invited presentation, 2019

The American Society of Health Economists, 2018

Temple University, invited presentation, November 2013

11th Annual International Industrial Organization Conference, May 2013

9th Annual International Industrial Organization Conference, April 2011

UCLA invited presentation, January 2011

FTC-Northwestern Conference Presentation, November 2010

FTC-Northwestern Conference Presentation, November 2009

University of Maryland Baltimore County, April 2009

6th Annual International Industrial Organization Conference, May 2008

Southern Economic Association Annual Meetings, November 2005